



Analyst – New York, USA

We are looking for bright, highly motivated individuals to support the Bridgehead consulting team at our office in New York in conducting primary and secondary research, inputting into the development of proposals, dossiers, presentations, company profiles and client deliverables under the guidance of senior team members. This is an entry level position with opportunities to work with and learn from cross functional teams specialising in pricing and reimbursement, market access and due diligence.

Key Responsibilities

- Supporting a team of consultants in the writing of proposals and carrying out pricing & reimbursement consultancy projects for pharmaceutical, biotechnology & medical device companies across global markets
- Secondary, desk-based research on disease backgrounds & guidelines, national pricing & reimbursement systems and health technology assessments to support proposal writing & P&R projects
- Analyses of product pricing and cost data from primary and secondary research
- Contribution to the development of clients' market access strategies through brainstorming and in-depth analysis of challenges, as part of P&R projects
- Development of reports in the course of project execution
- Preparation of product value communications, payer-targeted materials, business case templates and value dossiers to support pricing and reimbursement negotiations
- Coordination of primary research:
 - Organising telephone and face-to-face interviews with healthcare payers and decision-makers
 - Help with the design of structured discussion guides
 - Liaise with external partners in a variety of markets globally
- Support senior team in co-ordinating business development activities

Candidate Requirements

- Excellent organisational, writing & planning skills
- Have a general understanding of for profit and not for profit insurance bodies
- A working knowledge of US Medicaid and Medicare agencies, and the US pharmaceuticals market
- A strong desire to work in a healthcare consulting company
- Prepared to work to tight and immovable deadlines, e.g. proposal submissions
- A safe pair of hands, who can hit the ground running
- Flexible working, to meet urgent deadlines, as required
- Enthusiastic, dedicated and personable

If you are interested in applying for this post, please forward a copy of your current résumé to careers@bridgehead.com